WEGNER CPAS, LLP 2921 LANDMARK PLACE, SUITE 300 MADISON, WI 53713-3074

FLORENTINE OPERA COMPANY, INC. 930 E BURLEIGH ST MILWAUKEE, WI 53212-2212

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(Rev. January 2020) Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public. Department of the Ireasury Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2019 calendar year, or tax year beginning JUL 1, 2019 and ending JUN 30,

Open to Public

OMB No. 1545-0047

Inspection

| \overline{A} | For the | 2019 calendar year, or tax year beginning JUL 1, 2019 and ending | JUN 30, 2020 | |
|----------------|-----------------------------|---|-------------------------------------|-------------------------------|
| | Check if applicable | | D Employer identifi | |
| | applicable | | | |
| | Addres | FLORENTINE OPERA COMPANY, INC. | | |
| F | Name change | Doing business as | 39-10981 | 32 |
| F | Initial return | Number and street (or P.O. box if mail is not delivered to street address) Room/s | | |
| F | Final | 930 E BURLEIGH ST | 414-291- | |
| | Ireturn/ termin- ated | City or town, state or province, country, and ZIP or foreign postal code | G Gross receipts \$ | 3,995,248. |
| | Amend | | H(a) Is this a group re | |
| F | Applica | | for subordinates | |
| | pending | SAME AS C ABOVE | H(b) Are all subordinates in | |
| $\overline{}$ | Tax-exe | | | list. (see instructions) |
| | | WWW.FLORENTINEOPERA.ORG | H(c) Group exemptio | |
| | | | ear of formation: 1968 | |
| _ | | Summary | our or formation, — p o o n | Totale of logal definione, 11 |
| | T 4 6 | Briefly describe the organization's mission or most significant activities: THE FLOR | ENTINE OPERA | COMPANY IS |
| Governance | : · ; | DRIVEN TO PRODUCE THE FULL RANGE OF OPERATIC | WORKS REFLEC | TING THE |
| naı | 2 | Check this box if the organization discontinued its operations or disposed of n | | |
| Ver | 3 1 | | 3 | 19 |
| | | lumber of voting members of the governing body (rart VI, line 1a) | | 19 |
| დ თ | ' | otal number of individuals employed in calendar year 2019 (Part V, line 1a) | ····· | 91 |
| itie | 6 7 | otal number of volunteers (estimate if necessary) | | 60 |
| Activities | 727 | otal number of volunteers (estimate in necessary) otal unrelated business revenue from Part VIII, column (C), line 12 | | 0. |
| ĕ | 'a' | let unrelated business taxable income from Form 990-T, line 39 | | 0. |
| | + 5 | tet uniciated business taxable income north offi 550 1, line 55 | Prior Year | Current Year |
| | 8 (| Contributions and grants (Part VIII, line 1h) | 3,278,130. | 2,639,269. |
| Jue | 9 F | | 317,048. | 248,019. |
| Revenue | 10 | Program service revenue (Part VIII, line 2g) nvestment income (Part VIII, column (A), lines 3, 4, and 7d) | 130,310. | 20,865. |
| R | 11 (| Other revenue (Part VIII, column (A), lines 5, 4, 8c, 9c, 10c, and 11e) | 45,810. | 3,900. |
| | | otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 3,771,298. | 2,912,053. |
| _ | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | 0. | 16,034. |
| | | | 0. | 0. |
| " | l | | 1,562,180. | 1,475,044. |
| Expenses | 162 | Calaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) | 0. | 0. |
| pen | 10a | otal fundraising expenses (Part IX, column (D), line 25) \\ \begin{array}{c} 172.449. | | |
| ŭ | 17 6 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | 1,105,709. | 772,464. |
| | | otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | 2,667,889. | 2,263,542. |
| | 1 | Revenue less expenses. Subtract line 18 from line 12 | 1,103,409. | 648,511. |
| or or | | loveride loce experience. Cubitate into 10 front into 12 | Beginning of Current Year | End of Year |
| Net Assets or | 일 20 기 | otal assets (Part X, line 16) | 3,078,813. | 3,633,215. |
| Ass | 21 7 | otal liabilities (Part X, line 26) | 599,998. | 493,047. |
| Net | 22 N | let assets or fund balances. Subtract line 21 from line 20 | 2,478,815. | 3,140,168. |
| _ | art II | Signature Block | | |
| | | ies of perjury, I declare that I have examined this return, including accompanying schedules and sta | itements, and to the best of m | v knowledge and belief, it is |
| | - | and complete. Declaration of preparer (other than officer) is based on all information of which prep | | , |
| _ | | \ | | |
| Sig | an | Signature of officer | Date | |
| He | 1 | MARY SHIELY, VICE PRESIDENT-FINANCE & TRE | ASURER | |
| | | Type or print name and title | | |
| _ | | Print/Type preparer's name Preparer's signature | Date Check | PTIN |
| Pa | | JENNY TARKOWSKI, CPA | 12/14/20 if self-employ | P00634290 |
| | - | Firm's name WEGNER CPAS, LLP | | 39-0974031 |
| | | Firm's address 2921 LANDMARK PLACE, SUITE 300 | 1111102111 | |
| | , | MADISON, WI 53713-3074 | Phone no 60 | 8-274-4020 |
| M= | av the IR | S discuss this return with the preparer shown above? (see instructions) | 1. 1.0110 110. 9 0 | X Yes No |
| | ., | | | |

932002 01-20-20

Total program service expenses

Form **990** (2019)

1,780,637.

Part IV Checklist of Required Schedules

| | | | Yes | No |
|-------------|--|-----|-----|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | <u> </u> |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | ,, |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," <i>complete Schedule C, Part II</i> | 4 | | Х |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | Ė | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | x |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | | | |
| | or in quasi endowments? If "Yes," complete Schedule D, Part V | 10 | Х | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | Х | |
| L | Part VI Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total | 11a | Λ | |
| D | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | Х | |
| _ | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total | 110 | | |
| · | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in | 110 | | |
| - | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | ٠,, |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | x |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | 140 | | |
| 13 | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | x |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | Х | <u> </u> |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | X |
| 20 a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | 37 | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | |

| 1 01111 000 (| | | | - | | |
|---------------|----------------|----------|------|------|------------|-----|
| Part IV | Checklist of I | Required | Sche | dule | S (continu | ed) |
| | | | | | | |

| | The state of the dament of the state of the | | | T |
|------|---|-----------|-----|---------------|
| 20 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | Yes | No |
| 22 | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | | Х |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25 a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | 37 |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | 051 | | X |
| 00 | Schedule L, Part I | 25b | | |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | | |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, | 20 | | - |
| | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | |
| | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | Х |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions, for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | | | |
| | "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | Х |
| С | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b?//f | | | |
| | "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | Х |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | l |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | Х |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | 37 |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | l v |
| 0.4 | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | 24 | | х |
| 25.0 | Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 34 35a | | X |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | - 33a | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| - | If "Yes," complete Schedule R, Part V, line 2 | 36 | | х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | Х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| _ | Note: All Form 990 filers are required to complete Schedule O | 38 | Х | |
| Pai | rt V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | Ш |
| | | | Yes | No |
| | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 75 | 4 | | |
| | Little the humber of Forms w-2d included in line 1a. Little 1-0-11 not applicable | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | 4- | | |
| | (gambling) winnings to prize winners? | 1c | | Щ_ |

932004 01-20-20

Form **990** (2019)

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | | | | Yes | No | | | | |
|--|---|-------------------|----------------|-----|--------|--|--|--|--|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | | | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a 91 | | | | | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax retur | ns? | 2 b | | Х | | | | |
| | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | s) | | | | | | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | За | | Х | | | | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule | 0 | 3b | | | | | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other a | authority over, a | | | | | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial | account)? | 4a | | X | | | | |
| b | If "Yes," enter the name of the foreign country | | | | | | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | ccounts (FBAR). | | | | | | | |
| 5а | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | 5a | | X | | | | |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa | | 5b 5c | | Х | | | | |
| | c If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | | | | | | | |
| 6a | 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | | | | | | |
| | any contributions that were not tax deductible as charitable contributions? | | 6a | | X | | | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribut | ions or gifts | | | | | | | |
| _ | were not tax deductible? | | 6b | | | | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | _ | v | | | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser | | 7a | X | | | | | |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | 7b | Λ | | | | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was to file Form 82022 | | 7. | | x | | | | |
| اہ | to file Form 8282? | 7d | 7c | | 22 | | | | |
| | If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit or | | 7e | | Х | | | | |
| e f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contribute organization, during the year, pay premiums, directly or indirectly, on a personal benefit contribute organization. | | 7 6 | | X | | | | |
| | g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | | | | | | | | |
| _ | h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | | | | | | | | |
| 8 | | | | | | | | | |
| | sponsoring organization have excess business holdings at any time during the year? | | | | | | | | |
| 9 | | | | | | | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | | 9a | | | | | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | 9b | | | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | | | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | | | | | | |
| | Gross income from members or shareholders | 11a | | | | | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | | | | | |
| | amounts due or received from them.) | 11b | | | | | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | | 12a | | | | | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | 40 | | | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | 13a | | | | | | |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | | | | | | |
| D | Enter the amount of reserves the organization is required to maintain by the states in which the | 13b | | | | | | | |
| _ | organization is licensed to issue qualified health plans | | | | | | | | |
| с 14а | Enter the amount of reserves on hand | 13c | 14a | | х | | | | |
| b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O | | | | | | | | | |
| 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | | | | | | | |
| | excess parachute payment(s) during the year? | | 15 | | х | | | | |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | | | | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investmen | t income? | 16 | | Х | | | | |
| | If "Yes," complete Form 4720, Schedule O. | | | | | | | | |
| | | | Гани | 990 | (0010) | | | | |

Form **990** (2019)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | X | | | | |
|-----|---|--------|----------|------|--|--|--|--|
| Sec | tion A. Governing Body and Management | | | | | | | |
| | | | Yes | No | | | | |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 1a 19 | | | | | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain on Schedule O. | | | | | | | |
| b | Enter the number of voting members included on line 1a, above, who are independent 1b 19 | | | | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | | | | | |
| | officer, director, trustee, or key employee? | 2 | | Х | | | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | | | | | |
| | of officers, directors, trustees, or key employees to a management company or other person? | 3 | | X | | | | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | X | | | | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X | | | | |
| 6 | Did the organization have members or stockholders? | 6 | | X | | | | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | | | | | |
| | more members of the governing body? | 7a | | X | | | | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | | | | | |
| | persons other than the governing body? | 7b | | X | | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | | | | | |
| а | The governing body? | 8a | Х | | | | | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Х | | | | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | | | | | |
| | organization's mailing address? If "Yes," provide the names and addresses on Schedule O | 9 | | Х | | | | |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | | | | | |
| | | | Yes | No | | | | |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | X | | | | |
| | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | | | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | | | | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | X | | | | | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | | | | | |
| 12a | | | | | | | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Х | | | | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | | | | | | |
| | in Schedule O how this was done | 12c | Х | | | | | |
| 13 | Did the organization have a written whistleblower policy? | 13 | X | | | | | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | X | | | | | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | | | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | Х | | | | | |
| b | Other officers or key employees of the organization | 15b | | X | | | | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | | | | | |
| | taxable entity during the year? | 16a | | Х | | | | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | | | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | | | | | | | |
| | exempt status with respect to such arrangements? | 16b | | | | | | |
| Sec | tion C. Disclosure | | | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ►WI | | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3) | s only | /) avail | able | | | | |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | | | | | |
| | X Own website Another's website X Upon request Other (explain on Schedule O) | | | | | | | |
| 19 | Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, an | d fina | ncial | | | | | |
| | statements available to the public during the tax year. | | | | | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | | | | | | |
| | LINDA BECZKIEWICZ - 414-291-5700 | | | | | | | |
| | 930 E BURLEIGH ST, MILWAUKEE, WI 53212-2212 | | | | | | | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

oxdet Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

| (A) Name and title | (B) Average hours per week | box | Positi (do not check me box, unless perso officer and a dire | | ition more rson | than is bot | h an | (D) Reportable compensation from | (E) Reportable compensation from related | (F) Estimated amount of other |
|-------------------------------------|--|--------------------------------|---|--------------|-----------------------|------------------------------|--------|--|--|--|
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (1) DR. PETER DRESCHER | 2.00 | ,, | | ,, | | | | | 0 | 0 |
| PRESIDENT | 2 00 | Х | | Х | | | | 0. | 0. | 0. |
| (2) KATHLEEN WILSON | 2.00 | ,, | | ,, | | | | | • | 0 |
| PAST PRESIDENT | 2 00 | Х | | Х | | | | 0. | 0. | 0. |
| (3) MARY SHIELY | 2.00 | ٠,, | | ,, | | | | | 0 | 0 |
| VP OF FINANCE & TREASURER | 1 2 00 | Х | | Х | | | | 0. | 0. | 0. |
| (4) WENDY BURKE | 2.00 | . , | | \ \ ** | | | | | 0 | 0 |
| VP OF HUMAN RESOURCES | 2 00 | Х | | Х | | | | 0. | 0. | 0. |
| (5) RAECHELL THUOT | 2.00 | X | | x | | | | 0. | 0. | 0. |
| VP OF MARKETING (6) CLAIRE HACKMANN | 2.00 | ^ | | ^ | | | | 0. | 0. | <u> </u> |
| VP OF DEVELOPMENT | 2.00 | X | | x | | | | 0. | 0. | 0. |
| (7) MARK CAMELI | 2.00 | Δ | | ^ | | | | 0. | · · | <u> </u> |
| VP OF GOVERNANCE | 2.00 | X | | x | | | | 0. | 0. | 0. |
| (8) DR. RICHARD GRUNKE | 2.00 | | | | | | | 0. | • | |
| VP OF ARTISTIC ADVISORY | 2.00 | x | | x | | | | 0. | 0. | 0. |
| (9) JAN WADE | 2.00 | | | | | | | | | |
| VP OF ARTISTIC ADVISORY | 200 | x | | x | | | | 0. | 0. | 0. |
| (10) CATHERINE COSTANTINI | 2.00 | | | | | | | | | |
| VP OF EDUCATION/PRESIDENT ELECT | | x | | x | | | | 0. | 0. | 0. |
| (11) WAYNE LUEDERS | 2.00 | | | | | | | | | |
| SECRETARY | | Х | | х | | | | 0. | 0. | 0. |
| (12) DR. GERARDO CABALLERO | 1.00 | | | | | | | | | _ |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (13) TARA ARGALL | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (14) MARK BERRY | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (15) SARAH DAMSGAARD | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | L | L | | L | 0. | 0. | 0. |
| (16) RONALD JACQUART | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (17) DR. DAVID PARIS | 1.00 | | | | | | | | | _ |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. Form 990 (2010) |

932007 01-20-20 Form **990** (2019)

| Form 990 (2019) FLORENTINE OPERA COMPANY, INC. 39-1098132 Page 8 | | | | | | | | | | | | | |
|--|--|--------------------------------|-----------------------|----------------------|-----------------------|------------------------------|------------------|--|---|-----------------|------------------|--|----------------|
| Part VII Section A. Officers, Directors, Trus | tees, Key Em | ploy | ees | , and | d Hi | ghe | st C | Compensated Employe | es (continued) | | | | |
| (A) Name and title | (B) Average hours per week | (do box offic | not c | Pos heck ss pe | ition more rson | | | (D) Reportable compensation from | (E) Reportable compensatio from related | on I | an | (F) stimate nount o other | of |
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organization: (W-2/1099-MIS | | fr org and | pensa om the anizati d relate anizatio | e ion ed |
| (18) ROBERT SOBCZAK DIRECTOR | 1.00 | х | | | | | | 0. | | 0. | | | 0. |
| (19) JULIE STEINHAFEL DIRECTOR | 1.00 | Х | | | | | | 0. | | 0. | | | 0. |
| (20) MAGGEY OPLINGER GENERAL DIRECTOR & CEO | 40.00 | | | х | | | | 125,000. | | 0. | | 6,1 | |
| (21) STEVE MOLKENTINE | 30.00 | | | | | | | | | | | O , I | |
| DIRECTOR OF FINANCE (THRU 10/19) (22) ROBERT HEIDER | 30.00 | | | Х | | | | 33,270. | | 0. | | | 0. |
| FINANCE MANAGER (BEGIN 9/19 | | | | Х | | | | 10,500. | | 0. | | | 0. |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | 160 770 | | _ | | - 1 | <u> </u> |
| 1b Subtotal c Total from continuation sheets to Part VI | | | | | | | | 168,770. | | 0. | 0. | | |
| d Total (add lines 1b and 1c) 2 Total number of individuals (including but n | | | | | | | ► no r | 168,770. received more than \$100 | 0,000 of reportable | 0. le | | 6,1 | 52. |
| compensation from the organization | | | | | | - | | | | | | Yes | No |
| 3 Did the organization list any former officer, | | | - | - | - | | _ | - | • | | | | Х |
| line 1a? If "Yes," complete Schedule J for s 4 For any individual listed on line 1a, is the su | ım of reportab | le co | omp | ensa | ation | and | d ot | her compensation from | the organization | | 3 | | |
| and related organizations greater than \$150Did any person listed on line 1a receive or a | | | | | | | | | | | 4 | | X |
| rendered to the organization? If "Yes," com Section B. Independent Contractors | plete Schedul | e J f | or st | uch | pers | son . | | | | | 5 | | Х |
| 1 Complete this table for your five highest co | • | • | | | | | | | • | npens | ation f | rom | |
| the organization. Report compensation for (A) Name and business | • | | ONI | | VILIT | OI W | | (B) Description of s | | | (C | ;) nsatio | n |
| | | 111 | 2141 | _ | | | | | | | | | <u>·</u> |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 2 Total number of independent contractors (i | ncluding but n | ot li | mite | d to | tho | se lis | stec | d above) who received m | nore than | | | | |
| \$100,000 of compensation from the organization | zation > | | | | (|) | | | | | Form | 990 (2 | 2019) |

FLORENTINE OPERA COMPANY, INC. 39-1098132 Page 9 Form 990 (2019) Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (B) Revenuè éxcluded Related or exempt Total revenue Unrelated from tax under function revenue business revenue sections 512 - 514 Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 1a **b** Membership dues 1b 226,113. c Fundraising events 1c d Related organizations 1d 33,001. e Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above 2,380,155 1f g Noncash contributions included in lines 1a-1f 1g |\$ 2,639,269 h Total. Add lines 1a-1f **Business Code** 2 a TICKET SALES 178,709 Program Service Revenue 711110 178,709. b EDUCATION AND OUTREACH PROGRAMS 711110 61,435 61,435 SET RENTALS 532490 320 320 900099 7,555 f All other program service revenue 7,555 248,019 g Total. Add lines 2a-2f Investment income (including dividends, interest, and 66,401 other similar amounts) 66,401 Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses ... 6b **c** Rental income or (loss) d Net rental income or (loss) 7 a Gross amount from sales of (i) Securities (ii) Other 985,031 assets other than inventory 7a **b** Less: cost or other basis Other Revenue 1,030,567 7b and sales expenses c Gain or (loss) -45,536, -45,536. -45,536. d Net gain or (loss) 8 a Gross income from fundraising events (not 226,113. of including \$ contributions reported on line 1c). See Part IV, line 18 56,528 **b** Less: direct expenses 52,628 3,900. c Net income or (loss) from fundraising events 3,900 9 a Gross income from gaming activities. See Part IV, line 19 **b** Less: direct expenses 9b c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances **b** Less: cost of goods sold c Net income or (loss) from sales of inventory **Business Code** Miscellaneous Revenue 11 a b d All other revenue e Total. Add lines 11a-11d .

24,765.

2,912,053.

Total revenue. See instructions

248,019

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| Do : | Check if Schedule O contains a respon not include amounts reported on lines 6b, | (A) | (B) | (C) | (D) |
|-----------|---|----------------|-----------------------------|---------------------------------|----------------------|
| | 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | 16 024 | 16 024 | | |
| | and domestic governments. See Part IV, line 21 | 16,034. | 16,034. | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 202 652 | E2 E10 | 07 206 | E1 026 |
| | trustees, and key employees | 202,652. | 53,510. | 97,206. | 51,936 |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| _ | persons described in section 4958(c)(3)(B) | 1 007 522 | 075 404 | 40 500 | 01 5/0 |
| 7 | Other salaries and wages | 1,097,532. | 975,484. | 40,500. | 81,548 |
| 8 | Pension plan accruals and contributions (include | 8,263. | 5,758. | 1,215. | 1 200 |
| _ | section 401(k) and 403(b) employer contributions) | 92,015. | 75,167. | 760. | 1,290 |
| 9 | Other employee benefits | 74,582. | 54,617. | 10,348. | 16,088 9,617 |
| 10 | Payroll taxes | 74,302. | 34,017. | 10,340. | 9,017 |
| 11 | Fees for services (nonemployees): | | | | |
| | Management | | | | |
| b | Legal | 11,050. | | 11,050. | |
| С. | Accounting | 11,030. | | 11,030. | |
| | Lobbying | | | | |
| e | Professional fundraising services. See Part IV, line 17 | 19,662. | | 19,662. | |
| f | Investment management fees | 19,002. | | 19,002. | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | 56,820. | 49,169. | 6,443. | 1,208 |
| 40 | column (A) amount, list line 11g expenses on Sch O.) | 81,739. | 57,419. | 24,320. | 1,200 |
| 12 | Advertising and promotion | 112,977. | 87,380. | 22,557. | 3,040 |
| 13 | Office expenses | 45,978. | 20,697. | 20,098. | 5,183 |
| 14 45 | Information technology | 43,3700 | 20,057. | 20,000 | 3,103 |
| 15 10 | Royalties | 219,896. | 198,961. | 20,935. | |
| 16 17 | Occupancy | 23,581. | 21,958. | 446. | 1,177 |
| 17 10 | Travel | 25,501. | 21,550. | 440. | |
| 18 | Payments of travel or entertainment expenses | | | | |
| 10 | for any federal, state, or local public officials Conferences, conventions, and meetings | 22,388. | 14,206. | 8,182. | |
| 19 20 | | 4,908. | 14,200 | 4,908. | |
| 20 21 | Payments to affiliates | 1,500 | | 1,500. | |
| 2 I 22 | Depreciation, depletion, and amortization | 9,696. | 2,461. | 7,235. | |
| 22 23 | · · · · · · · · · · · · · · · · · · · | 40,648. | 27,190. | 13,458. | |
| 23 24 | Insurance Other expenses. Itemize expenses not covered | | = , , = , 0 , | | |
| ⊤ | above (List miscellaneous expenses on line 24e. If | | | | |
| | line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) | | | | |
| а | THEATER AND PRODUCTION | 114,914. | 114,164. | 250. | 500 |
| b | | - | - | | |
| С | | | | | |
| d | | | | | |
| e | All other expenses | 8,207. | 6,462. | 883. | 862 |
| 25 | Total functional expenses. Add lines 1 through 24e | 2,263,542. | 1,780,637. | 310,456. | 172,449 |
| 26 | Joint costs. Complete this line only if the organization | - | - | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | |

Form **990** (2019)

| Pa | πX | Balance Sheet | | | | | |
|-----------------------------|-----|---|------------|-----------------------|---------------------------------|-----------|---------------------------|
| | | Check if Schedule O contains a response or | note to ar | y line in this Part X | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 62,449. | 1 | 413,385 |
| | 2 | Savings and temporary cash investments | | | | 2 | |
| | 3 | Pledges and grants receivable, net | | | 312,116. | 3 | 330,554 |
| | 4 | Accounts receivable, net | | | | 4 | |
| | 5 | Loans and other receivables from any curren | | | | | |
| | | trustee, key employee, creator or founder, su | | | | | |
| | | controlled entity or family member of any of t | | | | 5 | |
| | 6 | Loans and other receivables from other disqu | | | | | |
| | | under section 4958(f)(1)), and persons descri | | | 6 | | |
| t2 | 7 | Notes and loans receivable, net | [| | 7 | | |
| Assets | 8 | Inventories for sale or use | | | 8 | | |
| ĕ | 9 | | | [| 27,106. | 9 | 10,665 |
| | 10a | Land, buildings, and equipment: cost or other | r | | | | |
| | | basis. Complete Part VI of Schedule D | 10a | 452,475. | | | |
| | b | Less: accumulated depreciation | | 440,707. | 21,464. | 10c | 11,768 |
| | 11 | Investments - publicly traded securities | | 2,624,475. | 11 | 2,645,172 | |
| | 12 | Investments - other securities. See Part IV, lir | 31,203. | 12 | 221,671 | | |
| | 13 | Investments - program-related. See Part IV, li | | | 13 | | |
| | 14 | Intangible assets | | | 14 | | |
| | 15 | Other assets. See Part IV, line 11 | | | 15 | | |
| | 16 | Total assets. Add lines 1 through 15 (must e | | | 3,078,813. | 16 | 3,633,215 |
| | 17 | Accounts payable and accrued expenses | | | 86,780. | 17 | 9,392 |
| | 18 | Grants payable | | | 18 | | |
| | 19 | Deferred revenue | 214,218. | 19 | 264,655 | | |
| | 20 | Tax-exempt bond liabilities | | | 20 | | |
| | 21 | Escrow or custodial account liability. Comple | te Part IV | of Schedule D | | 21 | |
| es | 22 | Loans and other payables to any current or f | ormer offi | cer, director, | | | |
| Ě | | trustee, key employee, creator or founder, su | bstantial | contributor, or 35% | | | |
| Liabilities | | controlled entity or family member of any of t | hese pers | ons | | 22 | |
| _ | 23 | Secured mortgages and notes payable to un | related th | rd parties | 297,000. | 23 | 0 |
| | 24 | Unsecured notes and loans payable to unrela | ated third | parties | 0. | 24 | 217,000 |
| | 25 | Other liabilities (including federal income tax, | payables | to related third | | | |
| | | parties, and other liabilities not included on li | nes 17-24 | . Complete Part X | | | |
| | | of Schedule D | | | 2,000. | 25 | 2,000 |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 599,998. | 26 | 493,047 |
| s | | Organizations that follow FASB ASC 958, | check her | e ▶ X | | | |
| ဥ | | and complete lines 27, 28, 32, and 33. | | | | | |
| <u>a</u> a | 27 | Net assets without donor restrictions | | | 596,345. | 27 | 1,243,782 |
| ĕ | 28 | Net assets with donor restrictions | | | 1,882,470. | 28 | 1,896,386 |
| Š | | Organizations that do not follow FASB AS | C 958, ch | eck here 🕨 📖 | | | |
| ř | | and complete lines 29 through 33. | | | | | |
| ts c | 29 | Capital stock or trust principal, or current fun | | | 29 | | |
| sse | 30 | Paid-in or capital surplus, or land, building, or | | _ | | 30 | |
| Net Assets or Fund Balances | 31 | Retained earnings, endowment, accumulated | | | 0 480 04- | 31 | |
| Š | 32 | Total net assets or fund balances | | | 2,478,815. | 32 | 3,140,168 |
| | 33 | Total liabilities and net assets/fund balances | | | 3,078,813. | 33 | 3,633,215 |

| . 0111 | 1000 (2010) | | | . u | 90 :- | | | | |
|--------|---|------------|------|-----|-------------------|--|--|--|--|
| Pa | rt XI Reconciliation of Net Assets | | | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | | | | |
| | | | | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 2,91 | | | | | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 2,26 | | $\frac{42.}{11.}$ | | | | |
| 3 | | | | | | | | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | | | | | | | | |
| 5 | | | | | | | | | |
| 6 | Donated services and use of facilities | 6 | | | | | | | |
| 7 | Investment expenses | 7 | | | | | | | |
| 8 | Prior period adjustments | 8 | | | | | | | |
| 9 | | | | | | | | | |
| 10 | | | | | | | | | |
| | column (B)) 10 3, | | | | | | | | |
| Pa | rt XII Financial Statements and Reporting | • | | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | | | | | |
| | | | | Yes | No | | | | |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | O. | | | | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | Х | | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewe | | | | | | | | |
| | separate basis, consolidated basis, or both: | | | | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Х | | | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separa | | | | | | | | |
| | consolidated basis, or both: | | | | | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | ne audit, | | | | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | Х | | | | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain on Sc | | | | | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the S | | | | | | | | |
| | Act and OMB Circular A-133? | - | 3a | | Х | | | | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | ired audit | | | | | | | |
| | or audits, explain why on Schedule O and describe any steps taken to undergo such audits | | 3b | | | | | | |

Form **990** (2019)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization Employer identification number FLORENTINE OPERA COMPANY, INC. 39-1098132 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other in your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Se | ction A. Public Support | | | | | | |
|------|---|---------------|---------------------------------------|----------------------|----------------------|-----------------|------------------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 2307989. | 2424777. | 2311222. | 3278130. | 2639269. | 12961387. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 2307989. | 2424777. | 2311222. | 3278130. | 2639269. | 12961387. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 1198755. |
| | Public support. Subtract line 5 from line 4. | | | | | | 11762632. |
| | ction B. Total Support | Γ | | | г | • | Г |
| | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | (c) 2017 2311222. | (d) 2018 3278130. | (e) 2019 | (f) Total 12961387. |
| | Amounts from line 4 | 2307989. | 2424777. | 2311222. | 32/8130. | 2639269. | 12961387. |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | E4 557 | FO 104 | F 4 4 C O | 70 172 | C | 205 705 |
| | and income from similar sources | 54,557. | 50,194. | 54,460. | 70,173. | 66,401. | 295,785. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | F 262 | | | | E 262 |
| | business is regularly carried on | | 5,263. | | | | 5,263. |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | | | | | | 13262435. |
| 11 | | -t- / in-twti | | | | | ,360,996. |
| 12 | Gross receipts from related activities, First five years. If the Form 990 is for | • | , | d fourth or fifth to | | | ,300,330. |
| 13 | organization, check this box and stor | _ | | | - | | \sim |
| Sec | ction C. Computation of Publ | ic Support Pe | rcentage | | | | |
| | Public support percentage for 2019 (| | | rolumn (f)) | | 14 | 88.69 % |
| | Public support percentage from 2018 | | | | | 15 | 88.35 % |
| | 33 1/3% support test - 2019. If the o | | | | | | |
| | stop here. The organization qualifies | - | | | | | |
| b | 33 1/3% support test - 2018. If the o | | | | | | |
| | and stop here. The organization qual | | | | | | |
| 17a | 10% -facts-and-circumstances tes | | | | | | |
| | and if the organization meets the "fac | | | | | | |
| | meets the "facts-and-circumstances" | | | | | | |
| b | 10% -facts-and-circumstances tes | - | · · · · · · · · · · · · · · · · · · · | | | | |
| | more, and if the organization meets the | | | | | | |
| | organization meets the "facts-and-circ | | | | | | ▶□ |
| 18 | 5 | | | | | | |
| | | | | | | | or 990-EZ) 2019 |

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | ction A. Public Support | low, please com | piete Part II.) | | | | |
|-------|---|--------------------|-----------------------|------------------------|--------------------|----------------------|--------------|
| | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| | Gifts, grants, contributions, and | (4) 2010 | (2) 2010 | (6) 2511 | (4) 2010 | (6) 2010 | (i) rotal |
| • | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| _ | merchandise sold or services per- | | | | | | |
| | formed, or facilities furnished in | | | | | | |
| | any activity that is related to the | | | | | | |
| _ | organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| | are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 7a | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | | | | | | |
| b | Amounts included on lines 2 and 3 received | | | | | | |
| | from other than disqualified persons that | | | | | | |
| | exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| c | : Add lines 7a and 7b | | | | | | |
| | Public support. (Subtract line 7c from line 6.) | | | | | | |
| Sec | etion B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| | Amounts from line 6 | (u) 2010 | (3) 2010 | (0) 2017 | (4) 2010 | (6) 2010 | (i) rotar |
| | Gross income from interest, | | | | | | |
| .00 | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources Unrelated business taxable income | | | | | | |
| L | (less section 511 taxes) from businesses | | | | | | |
| | ` ' | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| 44 | Add lines 10a and 10b | | | | | | |
| • • • | Net income from unrelated business activities not included in line 10b, | | | | | | |
| | whether or not the business is | | | | | | |
| | regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 | First five years. If the Form 990 is for | the organization' | 's first, second, thi | rd, fourth, or fifth t | ax year as a secti | on 501(c)(3) organiz | zation, |
| | check this box and stop here | | | | | | <u></u> |
| Sec | ction C. Computation of Public | c Support Pe | ercentage | | | | |
| 15 | Public support percentage for 2019 (lin | ne 8, column (f), | divided by line 13, | column (f)) | | 15 | % |
| 16 | Public support percentage from 2018 | Schedule A, Part | t III, line 15 | | | 16 | % |
| Sec | ction D. Computation of Inves | tment Incom | | | | | |
| 17 | Investment income percentage for 201 | 19 (line 10c, colu | mn (f), divided by I | ine 13, column (f)) | | 17 | % |
| 18 | Investment income percentage from 2 | | | | | 18 | % |
| 19a | 33 1/3% support tests - 2019. If the o | | | | | 33 1/3%, and line | 17 is not |
| | more than 33 1/3%, check this box an | - | | | | | ightharpoons |
| b | 33 1/3% support tests - 2018. If the o | | | | | | and |
| - | line 18 is not more than 33 1/3%, chec | • | | | • | • | |
| 20 | Private foundation. If the organization | | | | | | |

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked 12a or 12b in Part I, answer (b) and (c) below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
|-----|-----|----|
| | | |
| 1 | | |
| | | |
| 2 | | |
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| 3a | | |
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| 7 | | |
| 8 | | |
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| 9a | | |
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| 9b | | |
| 00 | | |
| 9c | | |
| 10a | | |
| | | |
| 10b | | |

| Pa | rt IV Supporting Organizations _(continued) | | | |
|-----|---|-----------|-----|----------|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| | tion B. Type I Supporting Organizations | | | |
| | <u> </u> | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| • | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 0 | Did the organization operate for the benefit of any supported organization other than the supported | _ | | |
| 2 | | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| 800 | supervised, or controlled the supporting organization. | 2 | | <u> </u> |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions |)- | | |
| а | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins | tructions | s). | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| _ | trustees of each of the supported organizations? <i>Provide details in Part VI</i> . | 3a | | |
| b | | | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

| Pa | Type III Non-Functionally Integrated 509(a)(3) Supportin | g Orga | nizations | <u> </u> |
|------|---|-----------|------------------------------|---------------------------------|
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying | g trust o | n Nov. 20, 1970 (explain in | Part VI). See instructions. All |
| | other Type III non-functionally integrated supporting organizations must co | mplete S | Sections A through E. | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3. | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| _7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d. | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions). | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035. | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1. | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3. | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions). | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functional | y integra | ated Type III supporting org | ganization (see |
| | instructions). | | | |

Schedule A (Form 990 or 990-EZ) 2019

| Par | rt V Type III Non-Functionally Integrated 509 | (a)(3) Supporting Organic | anizations _(continued) | |
|-------|--|-------------------------------|-----------------------------------|----------------------------------|
| Secti | ion D - Distributions | | <u> </u> | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exc | | | |
| 2 | Amounts paid to perform activity that directly furthers exem | pt purposes of supported | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpos | es of supported organization | ns | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which | he organization is responsive | 9 | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2019 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| | • | (i) | (ii) | (iii) |
| Secti | ion E - Distribution Allocations (see instructions) | Excess Distributions | Underdistributions Pre-2019 | Distributable Amount for 2019 |
| 1 | Distributable amount for 2019 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2019 (reason- | | | |
| | able cause required- explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2019 | | | |
| а | From 2014 | | | |
| b | From 2015 | | | |
| С | From 2016 | | | |
| d | From 2017 | | | |
| е | From 2018 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2019 distributable amount | | | |
| i | Carryover from 2014 not applied (see instructions) | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2019 from Section D, | | | |
| | line 7: \$ | | | |
| а | Applied to underdistributions of prior years | | | |
| b | Applied to 2019 distributable amount | | | |
| С | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2019, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2019. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2020. Add lines 3j | | | |
| | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| | Excess from 2015 | | | |
| | Excess from 2016 | | | |
| | Excess from 2017 | | | |
| | Excess from 2018 | | | |
| | Excess from 2019 | | | |
| | | | | |

Schedule A (Form 990 or 990-EZ) 2019

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors**

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

Name of the organization

FLORENTINE OPERA COMPANY, INC.

39-1098132

| Organization type (check one): | | | | | | | |
|--|--|--|--|--|--|--|--|
| Filers of: | Filers of: Section: | | | | | | |
| Form 990 or 990-EZ | X 501(c)(3) (enter number) organization | | | | | | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation | | | | | | |
| | 527 political organization | | | | | | |
| Form 990-PF | 501(c)(3) exempt private foundation | | | | | | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | | | | | | |
| | 501(c)(3) taxable private foundation | | | | | | |
| | | | | | | | |
| | s covered by the General Rule or a Special Rule. (7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. | | | | | | |
| General Rule | | | | | | | |
| | n filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. | | | | | | |
| Special Rules | | | | | | | |
| sections 509(a)(1) any one contributo | For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. | | | | | | |
| For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. | | | | | | | |
| For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year \rightarrow \$ | | | | | | | |
| Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF). | | | | | | | |

 $\ \, \text{LHA} \ \, \text{For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.}$

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)

Name of organization Employer identification number

FLORENTINE OPERA COMPANY, INC.

39-1098132

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional | al space is needed. |
|------------|---|---|
| (a) | (b) | (c) (d) |
| | Name, address, and ZIP + 4 | \$ 75,000. Type of contribution Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) (d) Total contributions Type of contribution |
| 2 | | \$ 75,000. Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) (d) Total contributions Type of contribution |
| 3 | | \$ 90,000. Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) (d) Total contributions Type of contribution |
| 4 | Name, address, and ZIP + 4 | \$ 95,000. Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) (d) Total contributions Type of contribution |
| 5 | | \$ 69,194. Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) (d) Total contributions Type of contribution |
| 6 | | \$ 74,000. Person X Payroll Noncash (Complete Part II for noncash contributions.) |

Name of organization

Employer identification number

FLORENTINE OPERA COMPANY, INC.

39-1098132

| Part I | Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. | | | | | |
|------------|---|----------------------------|--|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| 7 | | \$65,000. | Person X Payroll | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| 8 | | \$ 70,000. | Person X Payroll | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| 9 | | \$\$ | Person X Payroll | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$ | Person Payroll Noncash (Complete Part II for | | | |

Name of organization Employer identification number

FLORENTINE OPERA COMPANY, INC.

39-1098132

| Part II | Noncash Property (see instructions). Use duplicate copies of Pa | rt II if additional space is needed. | |
|------------------------------|---|---|----------------------|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |

Employer identification number

Name of organization

39-1098132 FLORENTINE OPERA COMPANY, INC. Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. `fŕom Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

FLORENTINE OPERA COMPANY, INC.

Employer identification number 39-1098132

Schedule D (Form 990) 2019

| Pai | t I Organizations Maintaining Donor Advise | ed Funds or Other | Similar Funds | or Accounts | Complete if the |
|-----|--|----------------------------|-------------------------|----------------------|----------------------------|
| | organization answered "Yes" on Form 990, Part IV, lin | ne 6. | | | |
| | | (a) Donor advise | ed funds | (b) Funds ar | nd other accounts |
| 1 | Total number at end of year | | | | |
| 2 | Aggregate value of contributions to (during year) | | | | |
| 3 | Aggregate value of grants from (during year) | | | | |
| 4 | Aggregate value at end of year | | | | |
| 5 | Did the organization inform all donors and donor advisors in | - | | | |
| | are the organization's property, subject to the organization's $% \left(1\right) =\left(1\right) \left(1$ | | | | L Yes No |
| 6 | Did the organization inform all grantees, donors, and donor a | | | | |
| | for charitable purposes and not for the benefit of the donor of | or donor advisor, or for a | ny other purpose o | conferring | |
| Day | impermissible private benefit? | | | | Yes No |
| Pai | | - | | art IV, line 7. | |
| 1 | Purpose(s) of conservation easements held by the organization | ` ' <u></u> | 7 | | |
| | Preservation of land for public use (for example, recrea | ation or education) | ☐ Preservation of a | • • | |
| | Protection of natural habitat | | ☐ Preservation of a | a certified historic | structure |
| _ | Preservation of open space | | | | |
| 2 | Complete lines 2a through 2d if the organization held a quality | fied conservation contri | oution in the form o | | |
| | day of the tax year. | | | | at the End of the Tax Year |
| a | Total number of conservation easements | | | | |
| b | Total acreage restricted by conservation easements | | | | |
| | Number of conservation easements on a certified historic str | | | | |
| d | Number of conservation easements included in (c) acquired | | | | |
| _ | listed in the National Register | | | 2d | |
| 3 | Number of conservation easements modified, transferred, re | leased, extinguished, or | terminated by the | organization dur | ng the tax |
| | year > | | | | |
| 4 | Number of states where property subject to conservation ea | _ | | | |
| 5 | Does the organization have a written policy regarding the per | | | | □ Vaa □ Na |
| | violations, and enforcement of the conservation easements i | | | | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | nandling of violations, a | and enforcing cons | ervation easemei | its during the year |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | dling of violations, and o | nforcing concentrat | ion occomente d | ring the year |
| 7 | S | uling of violations, and e | inorcing conservat | ion easements u | uring trie year |
| 8 | Does each conservation easement reported on line 2(d) above | ve satisfy the requireme | nts of section 170(| h)(//)(R)(i) | |
| Ü | and section 170(h)(4)(B)(ii)? | | | | Yes No |
| 9 | In Part XIII, describe how the organization reports conservati | | | | 165 140 |
| 5 | balance sheet, and include, if applicable, the text of the footi | | · · | | es the |
| | organization's accounting for conservation easements. | note to the organization | 3 ililariolai staterrie | ins that describe | 3 110 |
| Pai | t III Organizations Maintaining Collections o | f Art. Historical Tr | easures, or Ot | her Similar A | ssets. |
| | Complete if the organization answered "Yes" on Form | • | , | | |
| | If the organization elected, as permitted under FASB ASC 95 | | venue statement a | nd balance sheet | works |
| | of art, historical treasures, or other similar assets held for pul | • | | | |
| | service, provide in Part XIII the text of the footnote to its final | • | • | • | |
| b | If the organization elected, as permitted under FASB ASC 95 | | | | rks of |
| | art, historical treasures, or other similar assets held for public | | | | |
| | provide the following amounts relating to these items: | , , | | • | , |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | | > \$ | |
| | | | | | _ |
| 2 | If the organization received or held works of art, historical tre | | | | |
| | the following amounts required to be reported under FASB A | | | J /1 | |
| а | Revenue included on Form 990, Part VIII, line 1 | ~ | | ▶ \$ | |
| | Assets included in Form 990, Part X | | | | |

932051 10-02-19

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| | t III Organizations Maintaining C | ollections of Ar | | | her S | Similar | Asse | tS/continu | rayı ıed) | <u></u> |
|------------|---|-------------------------|--|---------------------|----------|-----------------------|----------|-------------------|--------------|--------------|
| 3 | Using the organization's acquisition, accession | | • | | | | | <u> </u> | <i>100)</i> | — |
| Ū | collection items (check all that apply): | on, and other record | o, oncor any or the | ronowing that make | Joigin | nount do | 7 01 110 | | | |
| а | Public exhibition | d | I can or excl | nange program | | | | | | |
| b | | | | | | | | | | |
| C | | | | | | | | | | |
| 4 | | | | | | | | | | |
| 5 | | | | | | | IIII aii | AIII. | | |
| 3 | During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? | | | | | | | | | |
| Par | t IV Escrow and Custodial Arrange | | | | | | | | | 10 |
| | reported an amount on Form 990, Par | | nto il tilo organization | Transwered 165 (| 3111 01 | 111 000, 1 | art iv, | 1110 0, 01 | | |
| 1a | Is the organization an agent, trustee, custodi | | liary for contribution | s or other assets n | ot incl | uded | | | | — |
| | on Form 990, Part X? | | | | | | | Yes | | No |
| h | If "Yes," explain the arrangement in Part XIII | and complete the fol | llowing table: | | | | | . 100 | | •• |
| - | Troo, explain the arrangement in that Air Air | and complete the for | nowing table. | | Γ | | | Amount | | — |
| c | Beginning balance | | | | F | 1c | | 7 11100111 | | — |
| | Additions during the year | | | | г | 1d | | | | — |
| | Distributions during the year | | | | | 1e | | | | — |
| f | Ending balance | | | | | 1f | - | | | — |
| | Did the organization include an amount on Fo | | | | | | | Yes | | No. |
| | If "Yes," explain the arrangement in Part XIII. | | | | - | | | 1 103 | 一 | 10 |
| Par | | | | | | | | | | _ |
| | | (a) Current year | (b) Prior year | (c) Two years back | | Three year | s hack | (e) Four | vears ha | ck |
| 1 a | Beginning of year balance | 1,727,674. | 1,790,539. | 1,808,116 | | 1,622 | | | 690,62 | |
| | Contributions | 53,901. | 200. | 2,000 | + | | 350. | | 2,45 | |
| | Net investment earnings, gains, and losses | 12,538. | 66,935. | 116,188 | | 185 | ,532. | | -70,83 | |
| | Grants or scholarships | ,, | , | | 1 | | , • | | , | <u> </u> |
| | Other expenditures for facilities | | | | + | | | | | — |
| - | · . | | 130,000. | 135,765 | | | | | | |
| | and programs | | 130,000. | 133,703 | ╫ | | | | | — |
| | Administrative expenses | 1,794,113. | 1,727,674. | 1,790,539 | + | 1,808 | 116 | 1 | 622,23 | |
| g | End of year balance | | | | <u>·</u> | 1,000 | , 110. | | 022,23 | |
| 2 | Board designated or quasi-endowment | • 00 | e (iine 19, columin (a % | ij) rielu as. | | | | | | |
| a b | Permanent endowment 99.06 | % | | | | | | | | |
| | Term endowment .94 | | | | | | | | | |
| C | The percentages on lines 2a, 2b, and 2c sho | | | | | | | | | |
| 20 | Are there endowment funds not in the posse | · | ation that are hold a | nd administered for | r tha a | raonizati | on | | | |
| Sa | | SSION OF THE Organiza | ation that are neid a | na administered for | tile 0 | nyanizati | JII | Г | Yes N | lo |
| | by: (i) Unrelated organizations | | | | | | | 3a(i) | | X |
| | | | | | | | | 3a(ii) | | X |
| h | (ii) Related organizations | | | | | | | | | - |
| 4 | Describe in Part XIII the intended uses of the | | | | | | | 30 | | — |
| Par | t VI Land, Buildings, and Equipm | | willett fullus. | | | | | | | _ |
| | Complete if the organization answered | |) Part IV line 11a S | See Form 990 Part | Y line | .10 | | | | |
| | Description of property | (a) Cost or of | · · · · · · · · · · · · · · · · · · · | 1 | - | nulated | \neg | (d) Book | valuo | — |
| | Description of property | basis (investm | | | leprec | | | (u) Book | value | |
| 10 | Land | - | .5.10 | (23.131) | 35,00 | | + | | | — |
| | Land | | | | | | + | | | — |
| | Buildings Leasehold improvements | | 20 | 1,605. | 196 | 6,220 | _ | | , 38! | - |
| | | | | 0,870. | | $\frac{3,220}{4,487}$ | | | , 38: | |
| | Equipment | | | | 27. | -,-0/ | \div | | , 50. | <u>·•</u> |
| | Other | | X column (B) line 1 | 0c) | | | + | 11 | .,768 | 3 - |
| , otal | | guuri Oiiii 330, i all. | ,, , , , , , , , , , , , , , , , , , , | ··· | | | | | . , | |

Schedule D (Form 990) 2019

Schedule D (Form 990) 2019

| Part VII Investments - Other Securities. | 5 000 D 1 N 1 II | | |
|---|---|---|------------------------------|
| Complete if the organization answered "Yes" (a) Description of security or category (including name of security) | on Form 990, Part IV, line (b) Book value | 11b. See Form 990, Part X, line 12. (c) Method of valuation: Cost of | or end-of-vear market value |
| (1) Financial derivatives | (b) Book value | (c) Wethod of Valuation. Cost of | of crid of year market value |
| (2) Closely held equity interests | | | |
| (3) Other | | | |
| (A) CASH EQUIVALENTS | 221,671. | END-OF-YEAR MARK | CET VALUE |
| (B) | • | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | 221,671. | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" | | | |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost of | or end-of-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. | | | |
| Complete if the organization answered "Yes" | on Form 990. Part IV. line | 11d. See Form 990. Part X. line 15. | |
| | Description | | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | 9 15.) | | ▶ |
| Part X Other Liabilities. | | | |
| Complete if the organization answered "Yes" | on Form 990, Part IV, line | 11e or 11f. See Form 990, Part X, lir | |
| 1. (a) Description of liability | | | (b) Book value |
| (1) Federal income taxes | | | 2 000 |
| (2) SECURITY DEPOSITS | | | 2,000. |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) Total. (Column (b) must equal Form 990, Part X, col. (B) line | 25.) | | 2,000. |
| 2. Liability for uncertain tax positions. In Part XIII, provide | | | · · · |
| organization's liability for uncertain tax positions under | | _ | |

932053 10-02-19

| Pai | TXI Reconciliation of Revenue per Audited Financial Star Complete if the organization answered "Yes" on Form 990, Part IV, lin | | Revenue per F | Return | ı . |
|----------|--|----------------------|----------------|---------|---------------------------------------|
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 2,978,063. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | ' | 2,510,005. |
| a | Net unrealized gains (losses) on investments | 2a | 12,842. | | |
| b | Donated services and use of facilities | | 20,202. | - | |
| | Recoveries of prior year grants | | | - | |
| | | | -19,662. | - | |
| | Add lines 2a through 2d | | | 2e | 13,382. |
| 3 | Subtract line 2e from line 1 | | | 3 | 2,964,681. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | · · · · · · · · · · · · · · · · · · · |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| | Other (Describe in Part XIII.) | | -52,628. | | |
| | Add lines 4a and 4b | | | 4c | -52,628. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | 5 | 2,912,053. |
| Pai | t XII Reconciliation of Expenses per Audited Financial Sta | atements Wit | n Expenses per | Retu | rn. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, lin | e 12a. | | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 2,316,710. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | |
| а | Donated services and use of facilities | 2a | 20,202. | | |
| b | Prior year adjustments | 2b | | | |
| С | Other losses | 2c | | | |
| | , | • | 52,628. | | 50.000 |
| е | Add lines 2a through 2d | | | 2e | 72,830. |
| 3 | Subtract line 2e from line 1 | | | 3 | 2,243,880. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | 1 1 | 10 660 | | |
| | Investment expenses not included on Form 990, Part VIII, line 7b | | 19,662. | - | |
| | Other (Describe in Part XIII.) | 4b | | | 10 660 |
| С | Add lines 4a and 4b | | | 4c | 19,662. |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 | R.) | | 5 | 2,263,542. |
| | t XIII Supplemental Information. | | | | · · · · · · · · · · · · · · · · · · · |
| | de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide ar | | | 4; Part | X, line 2; Part XI, |
| | za ana 15, ana 1 artiti, imbo za ana 15.7 ibo compicto ano partito provido a | iy additional illion | nation. | | |
| | | | | | |
| PAI | RT V, LINE 4: | | | | |
| • | | | | | |
| THE | E INCOME FROM THE ENDOWMENT FUNDS CAN B | E USED TO | SUPPORT T | HE | |
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| ORC | GANIZATION'S GENERAL ACTIVITIES. | | | | |
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| DλI | OM VI IINE ON _ OMUED ANTHOMENMO. | | | | |
| FAI | RT XI, LINE 2D - OTHER ADJUSTMENTS: | | | | |
| TNT | VESTMENT MANAGEMENT FEES REPORTED ON FO | рм 990 в | APT TY | | |
| <u> </u> | ZESIMENI MANAGEMENI FEES REFORIED ON FO | KM 990, F | AKI IA, | | |
| T.TN | NE 11F | | | | -19.662. |
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| PAI | RT XI, LINE 4B - OTHER ADJUSTMENTS: | | | | |
| | • | | | | |
| DIE | RECT EXPENSES REPORTED ON FORM 990, PAR | T VIII, L | INE 8B | | -52,628. |
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| PAI | RT XII, LINE 2D - OTHER ADJUSTMENTS: | | | | |

SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Schedule G (Form 990 or 990-EZ) 2019

| Name of the organization FLORENTINE OPERA COMPANY, INC. | | | | | | | Employer identification number 39-1098132 | |
|---|--|--|--|---|---------|---|---|--|
| | | | | | | | | |
| Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. | | | | | | | | |
| 1 Indicate whether the organization rais a Mail solicitations b Internet and email solicitations c Phone solicitations d In-person solicitations 2 a Did the organization have a written of key employees listed in Form 990, P b If "Yes," list the 10 highest paid indirections | e Solicitat f Solicitat g Special or oral agreement with any individual vart VII) or entity in connection with p | tion of tion of fundra (includerofess | non-g gover aising ding o ional f | overnment grants nment grants events fficers, directors, true fundraising services? | stees | ☐ Yes | | |
| compensated at least \$5,000 by the | | | Ū | | | | | |
| (i) Name and address of individual or entity (fundraiser) | | | Did raiser ustody itrol of utions? | (iv) Gross receipts from activity | to (c | Amount paid or retained by) fundraiser ted in col. (i) | (vi) Amount paid to (or retained by) organization | |
| | | Yes | No | | | | | |
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| Total | | ! | | | | | | |
| List all states in which the organization or licensing. | on is registered or licensed to solicit (| | outions | s or has been notified | d it is | exempt from re | egistration | |
| or necroarry. | | | | | | | | |
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 **(b)** Event #2 (c) Other events (d) Total events NONE (add col. (a) through ANNUAL GALA col. (c)) (event type) (total number) (event type) Revenue 282,641. 1 Gross receipts 282,641 226,113 226,113. 2 Less: Contributions 56,528 56,528. **3** Gross income (line 1 minus line 2) 4 Cash prizes 5 Noncash prizes Direct Expenses 6 Rent/facility costs 31,647. 31,647. 7 Food and beverages 13,753. 13,753. 8 Entertainment 7,228. 7,228. 9 Other direct expenses 52,628. **10** Direct expense summary. Add lines 4 through 9 in column (d) 3,900. 11 Net income summary. Subtract line 10 from line 3, column (d) Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add (a) Bingo (c) Other gaming Revenue bingo/progressive bingo col. (a) through col. (c)) Gross revenue 2 Cash prizes Direct Expenses 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses Yes Yes % Yes 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Subtract line 7 from line 1, column (d) **9** Enter the state(s) in which the organization conducts gaming activities: a Is the organization licensed to conduct gaming activities in each of these states? **b** If "No," explain: 10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? **b** If "Yes," explain:

Schedule G (Form 990 or 990-EZ) 2019

| Sch | edule G (Form 990 or 990 EZ) 2019 FLORENTINE OPERA COMPANY, INC. 39- | 1098132 | Page 3 |
|----------|--|-------------------|----------|
| 11 | Does the organization conduct gaming activities with nonmembers? | Yes | ☐ No |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed | | |
| | to administer charitable gaming? | Yes | ☐ No |
| 13 | Indicate the percentage of gaming activity conducted in: | | |
| | The organization's facility | 13a | % |
| | o An outside facility | | % |
| | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | , - |
| • | Enter the flame and address of the person who propares the organization of garming operation of the books and resolved. | | |
| | Name > | | |
| | Address > | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | Yes | ☐ No |
| ŀ | o If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the amount | | |
| _ | of gaming revenue retained by the third party \$\Bigs\\$ \$ | | |
| | If "Yes," enter name and address of the third party: | | |
| • | The root, often name and address of the time party. | | |
| | Name | | |
| | Address > | | |
| | | | |
| 16 | Gaming manager information: | | |
| | Name | | |
| | | | |
| | Gaming manager compensation > \$ | | |
| | Description of services provided | | |
| | | | |
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| | | | |
| | Director/officer Employee Independent contractor | | |
| | | | |
| | Mandatory distributions: | | |
| a | a Is the organization required under state law to make charitable distributions from the gaming proceeds to | | |
| | retain the state gaming license? | L Yes | └── No |
| k | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the | | |
| D | organization's own exempt activities during the tax year ▶ \$ | | |
| Pa | Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and P | art III, lines 9, | 9b, 10b, |
| | 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | | |
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| Schedule G | (Form 990 or 990-EZ) | FLORENTINE | OPERA | COMPANY, | INC. | 39-1098132 | Page 4 |
|------------|---|---------------------|-------|----------|------|------------|--------|
| Part IV | G (Form 990 or 990-EZ) Supplemental Info | rmation (continued) | | | | | |
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SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization Employer identification number 39-1098132 FLORENTINE OPERA COMPANY, INC. Part I **General Information on Grants and Assistance** 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection X Yes criteria used to award the grants or assistance? 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of (c) IRC section 1 (a) Name and address of organization (b) EIN (d) Amount of (e) Amount of (a) Description of (h) Purpose of grant valuation (book, noncash assistance or government (if applicable) cash grant non-cash or assistance FMV, appraisal, assistance other) CHILDREN'S HOSPITAL OF WISCONSIN. CLOTH MASKS INC. - PO BOX 1997 MS 900 -AND DISPOSABLE MILWAUKEE, WI 53201 39-0812532 501(C)(3) 0 13,534.COST GOWNS COVID-19 PANDEMIC GRANT 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 0.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) (2019)

| Part III Grants and Other Assistance to Domestic Individuals Part III can be duplicated if additional space is needed. | s. Complete if the | organization answe | ered "Yes" on Form 9 | 990, Part IV, line 22. | |
|--|--------------------------|--------------------------|---------------------------------------|---|---------------------------------------|
| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
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| Part IV Supplemental Information. Provide the information rec | uired in Part I, lin | e 2; Part III, column | (b); and any other a | dditional information. | |
| PART I, LINE 2: | | | | | |
| THE PRODUCTION STAFF PARTENERED WI | TH NORTH | WESTERN MU | TAL FOUNDA | TION TO | |
| PROVIDE A ONE-TIME GRANT OF PERSON | IAL PROTE | CTIVE EQUI | PMENT TO C | HILDREN'S | |
| HOSPITAL OF WISCONSIN, INC. AND AM | IANI UNIT | ED BASED C | N NEED DUE | TO THE | |
| COVID-19 PANDEMIC. | | | | | |
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SCHEDULE O

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ Go to www.irs.gov/Form990 for the latest information. Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

FLORENTINE OPERA COMPANY, INC. **Employer identification number** 39-1098132

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: HIGHEST MUSICAL AND THEATRICAL STANDARDS, AND TO SUPPORT COMMUNITY AND EDUCATION PROGRAMS THAT FOSTER THE CURRENT AND NEXT GENERATION OF OPERA AUDIENCES AND PRACTITIONERS.

FORM 990, PART VI, SECTION B, LINE 11B:

THE PREPARED FORM 990 IS REVIEWED AND APPROVED BY THE MEMBERS OF THE GOVERNING BODY BEFORE THE RETURN IS FILED WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

WHENEVER A DIRECTOR OR OFFICER HAS A FINANCIAL OR PERSONAL INTEREST IN ANY MATTER COMING BEFORE THE GOVERNING BODY, THE GOVERNING BODY SHALL ENSURE THAT THE INTEREST OF SUCH OFFICER OR DIRECTOR IS FULLY DISCLOSED TO THE GOVERNING BODY, NO INTERESTED OFFICER OR DIRECTOR MAY VOTE OR LOBBY ON THE MATTER OR BE COUNTED IN DETERMINING THE EXISTENCE OF A QUORUM AT THE MEETING OF THE GOVERNING BODY AT WHICH SUCH MATTER IS VOTED UPON, ANY TRANSACTION IN WHICH A DIRECTOR OR OFFICER HAS A FINANCIAL OR PERSONAL INTEREST SHALL BE DULY APPROVED BY MEMBERS OF THE GOVERNING BODY NOT SO INTERESTED OR CONNECTED AS BEING IN THE BEST INTERESTS OF THE ORGANIZATION, PAYMENTS TO THE INTERESTED OFFICER OR DIRECTOR SHALL BE REASONABLE AND SHALL NOT EXCEED FAIR MARKET VALUE, AND THE MINUTES OF THE MEETINGS AT WHICH SUCH VOTES ARE TAKEN SHALL RECORD SUCH DISCLOSURE, ABSTENTION, AND RATIONALE FOR APPROVAL.

FORM 990, PART VI, SECTION B, LINE 15A:

THE GENERAL DIRECTOR'S COMPENSATION IS ESTABLISHED AND MONITORED BY THE LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2019)

| FLORENTINE OPERA COMPANY, INC. | 39-1098132 |
|---|-------------------|
| EXECUTIVE COMMITTEE OF THE GOVERNING BODY. THE COMPENSAT | ION IS BASED ON A |
| WRITTEN JOB DESCRIPTION AND IS SUBJECT TO COMPARISON TO O | THER SIMILAR JOB |
| DESCRIPTIONS USING THIRD-PARTY PUBLISHED DATA. THE PROCE | SS WAS LAST |
| UNDERTAKEN IN FISCAL YEAR 2019 WHEN A NEW GENERAL DIRECTO | R SEARCH WAS |
| INITIATED. | |
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTER | EST POLICY, AND |
| FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC UPO | N REQUEST. |
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